



**CITY COUNCIL MEETING AGENDA
SEPTEMBER 24, 2002 MEETING**

Agenda Item#: 19

Department: Public Works

Resolution / Ordinance # _____

Agenda Item:

Award bid for Uniform Rental Service

DESCRIPTION/JUSTIFICATION:

Bids were opened on August 21, 2002 for Uniform Rental Service for the Department of Public Works. The bid tabulation is attached. Contract terms for this service will be negotiated after the award is made. The intent of the contract is to provide uniform rental service for a 3 year period. Most uniform rental contracts are for a 3 to 5 year period due to the substantial initial investment to the uniform company. Note also that the city will pay the uniform provider based on the actual number of employees that are using the service. For bidding purposes, we assumed fully staffed departments; the actual annual cost will be lower due to employee turnover. We are currently operating without a contract with UniFirst at an approximate annual cost of \$21,000.

The low bidder was Prudential Overall Supply from California, with G&K Services from Buda being the second lowest. We requested references from the two lowest bidders. The references Prudential and G&K gave us are attached. Note that none of the Prudential references even provide the uniform service we are bidding and those we talked to were not positive. We are very concerned with the quality of service Prudential might provide as we were not able to discuss their level of service with any comparable clients. We are also concerned about the practicality of their bid costs, particularly Bid Item #3. This bid item is not in line with our research or with the other bidders and could lead to increased costs over the 3 year contract period. Because of these items, we are recommending the bid be awarded to G&K Services. We feel that G&K's pricing is very competitive and their references included similar clients, were positive, and were provided the same service we are requesting.

FINANCIAL/BUDGET:

Staff will be considering a 3 year contract. As bid, assuming fully staffed departments, the price per year would be \$14,653.60. This money will be paid from the operating budgets of each department. Collectively, the departments currently have \$18,730 budgeted for uniform rentals.

Recommendation:

Award bid to G&K Services for 2002 Uniform Rental Service pending successful negotiation of an appropriate contract in the amount of \$14,653.60 per year.

Department Head: _____



Date: _____

9/19/02

City Manager: _____



Date: _____

9-19-02

City of Taylor
 Uniform Service Rental
 Bid Tabulation Sheet
 21-Aug-02

		Prudential		
Item 1	\$ 5,265.00		5,265.00	
Item 2	\$ 561.60		561.60	
Item 3	\$ 6,489.60		6,489.60	
Item 4	\$ 332.80		332.80	
Item 5	\$ 104.00		104.00	
Env. Fee			12.00	
Total	\$ 12,753.00		12,753.00	

Casey Sledge

From: Mickey Landry
Sent: Tuesday, September 10, 2002 9:12 AM
To: Casey Sledge
Subject: Uniform Rental References Prudential

Uniform Rental References *Prudential Overall Supply*

Advanced Energy

- The phone number is not in service.

Samsung Austin Semiconductor

Clean Room Cleaning Service

- Customer is happy with them.
- Customer had some problems in the past with them.
- 5 years of service.
- Occasional problems with the service.
- There have been no major issues in a while.
- No problems with Prudentials responding.

Cypress Semiconductor

Clean Room Cleaning Service

- Mike Blazek is a good guy but has only been with the branch for a week.
- 2.5 years of service.
- Prudential did not receive permission from the client to be used as a reference.
- Large number of turnovers with the account representatives.
- Mike is making improvements.
- There is a history of price variances.

Photronics

That number cannot be reached by this service.

Note: Mickey Landry requested from Mike Blazek, on August 26, 2002, for local references and a sample of each garment specified in the bid packet. Mr. Blazek provided his references the following day and stated that it would take him two days to purchase the garments and deliver them. To date, September 5, 2002, the garments have not been provided nor have I heard from Mr. Blazek.

Received Uniform samples on September 6, 2002.

Casey Sledge

From: Mickey Landry
Sent: Tuesday, September 10, 2002 9:12 AM
To: Casey Sledge
Subject: Uniform Rental References G & K

Uniform Rental References
G & K Services

City of Elgin

Uniforms and Floor Mats

- Fairly good service.
- Service was bad a year ago but has improved the last year.
- Company has made some in house changes.
- Delivery service is always on time.
- Client has no intention to change services.

Champion Autoplex

Uniform Service

- No problems.
- Reliable.
- Service is always on time.
- Management does not receive complaints from maintenance technicians.

Leander ISD

Uniform Service

- Customer is well pleased.
- 5 years of service.

City of Leander

Uniform Service

- Had problems with the inventory count getting mixed up, but responded quickly and corrected.
- Willing to work with the city.
- Need to be aware of prep charges for upgrades.
- Customer is very comfortable with them.

Del Valle ISD

Dust Mops

- Had issues six months ago but resolved them.
- Customer went out to bid but stayed with G & K (2nd low bid).