

**Brent Campbell**

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**From:** Don Quick [donq@donquick.com]  
**Sent:** Friday, January 07, 2005 1:43 PM  
**To:** brent@donquick.com  
**Subject:** FW: [cciblist] Need Helicopter Academy sites state wide

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**From:** Gay Ruggiano [mailto:gay@kucera.com]  
**Sent:** Wednesday, January 05, 2005 4:40 PM  
**To:** CCIBList  
**Subject:** [cciblist] Need Helicopter Academy sites state wide

Dear Texas Brokers:

I'm searching for sites for Helicopter Academy sites throughout Texas. The site should accommodate a 2,000 s.f. classroom/office facility and a 5,000+/- s.f. pf helicopter warehouse for maintenance, training, storage with 18' - 25' ceilings, and sufficient land around the exterior for landing and storing 5-7 helicopters. The site should be accessible to IH 35 or other major expressways for signage and easy access yet far enough away from residential developments that the noise factor will not be an irritant. It should also avoid any commercial/or Air Force airport air space conflicts. No FAA approval is required but city zoning approval for the helipad(s) would be required for sites within city limits. Convenience to colleges is a plus.

It looks as if they have found immediate temporary classroom space in New Braunfels while we search for the permanent sites. They prefer to lease a site for 5 years with two 5 year renewal options. Lease rates should be in the \$6/s.f. annual range for flex or office/warehouse space. Every student (of which they will accept 100 per year out of 2,000+/- applicants) is considered an employee and guaranteed work on completion of their accreditation (12-18 mo. process) so economic incentives will be requested in proposals. The cost to enroll is \$58,000 per student and they loan 100% of that to students who need it subject to an acceptable credit check. They provide their own instructors therefore cities providing incentives need not worry about that in any of their proposals.

They plan to open 3-5 schools in Texas and will seek to place the first one between San Antonio & Austin immediately and the second one in the D/FW area to open in November. Other areas of interest include:

Houston,

Temple/Waco/Killeen,

Bryan/College Station

other Texas cities that can draw the necessary students and have the facilities will be considered.

Please send all possible sites to me ASAP.

Thank you for your time - look forward to hearing from you,

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Questions or Comments: [larrydurbin@cib.net](mailto:larrydurbin@cib.net) or [TomCrawford@CIB.Net](mailto:TomCrawford@CIB.Net)

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